The Department of Management Studies, IIT Delhi takes immense pride in churning out some of the best and brightest managers in the country. Ever since its inception 26 years ago, the department has been providing holistic education to promising future managers. The curriculum, which includes up to date management courses, business leader lecture series, live projects, international exchange programs and short term courses, provides a platform to the students to excel in the field they want. It is no wonder that DMS, IIT Delhi has constantly been ranked as one of the best B schools in the country and this is reflected in this year's Summer Placement Statistics. A number of the recruiter's recruiter placed their trust in the college and recognized the talent of our students. The unwavering support extended to our institution by the eminent alumni base and the sustained confidence shown by our regular recruiters has propelled our institution to achieve stellar heights.

Being a part of the IIT Delhi fraternity provides the student's exposure to excellent faculty, state-of-the-art infrastructure, internationally acclaimed pedagogy and an opportunity to interact with the best corporate and entrepreneurial minds of the nation as well as of the world.

Placement Coordinator

We are delighted to announce the successful conclusion of Summer Placements for the MBA Class of 2018-20. This placement season saw new recruiters from all domains such as Finance, IT/ITES, Operations, Supply Chain, Consulting participating and offering new and varied profiles.

We would like to thank our regular recruiters who continued their strong relationship with us by offering students challenging roles across verticals; we are also grateful to new recruiters who aligned their hiring cycles with our placements timeline as a show of trust in DMS IIT Delhi's management programme and student quality.

Finally, I would like to appreciate and applaud the work and determination exhibited by the student’s placement committee in making this placement season a grand success. We look forward to cementing this impressive showing and hope to continue matching the requirements of the industry in the years to come.
Batch Profile

Average Work Ex in months
23 Months

Experienced - fresher ratio
80 : 20

Diversity in work ex

0-12 Months
28

13-24 Months
25

25-36 Months
31

>36 Months
16

Educational Background

- Mechanical Engineering: 34%
- Civil Engineering: 3%
- Production Engineering: 3%
- Computer Science Engineering: 19%
- Electronics & Communication Engineering: 19%
- Electrical & Electronics Engineering: 3%
- Electrical Engineering: 1.5%
- IT: 1.5%
- Electronics & Telecommunications: 7.5%
- Maths Honours: 3%
- Geological Technology: 1.5%
- Metallurgy & Materials Engineering: 3%
- Commerce: 4.5%
- Science Engineering: 19%
- Electronics & Communication Engineering: 19%
- Electrical & Electronics Engineering: 3%
- Production Engineering: 3%
- Mechanical Engineering: 3%
- Production Engineering: 3%
Certificates pursued

Students from Tier-1 colleges
- 12% IITs
- 9% NITs

Other Eminent Institutes
- DTU, SRCC

Average CAT percentile

Freshers & General category
- 99.04

General category
- 98.09

Previous Work Experience of Students
Placement Statistics

- Average stipend: **1.43L**
- Median stipend: **1.32L**
- Highest stipend: **4.00L**

Mean Stipend for Female Candidates: **2.00L**

100% Placements

58% Increase in Average Stipend

Note: All figures in CTC for two months

Top 10 percentile: **3.77L**
Top 25 percentile: **2.71L**
Top 50 percentile: **2.11L**
Top 75 percentile: **1.73L**
Summer Placement Report

Placement Overview

Operations

25%

Operations domain emerged as the most favoured choice with 25% of the batch opting for roles under it. Many reputed industry players like Reckitt Benckiser, Dr Lal Path Labs, Maersk Line, Henkel, Amway, Walmart etc. visited our campus and offered coveted profiles like Supply Chain Management, Operations Process Analyst, Account Management, Catalog Management.

Finance

23%

Finance domain was the second most favoured domain with the students receiving offers from industrial giants like Synergy Consulting, FinIQ, Maersk GSC, Siam Makro, Sutherland, BPCL etc. Some of the profiles offered were Project Finance, Business Valuation Trainee, TAS, Retail Banking, Financial Consulting.

IT/ Consulting

22%

IT, Analytics and Consulting domain saw recruiters like Wipro, Accenture Digital, Capgemini, Hitlab, Droege Group, Shell etc. offering roles such as Business Analyst, IT Analyst, Strategy Intern, Junior Consultant to the students.

Sales and Marketing

20%

Sales and Marketing was not far behind the other domains in terms of student preference. Some of the old and new recruiters in this domain were Royal Enfield, Texas Instruments, Brillio, Value Labs, Hitlab, Medtronic etc. These reputed firms offered profiles like Business Development Associate, Sales Intern, Marketing Research Intern.

HR

10%

The HR domain saw 10% of the batch opting for roles like Human Resource Planner, Recruitment Associate, Change Management Associate in well established companies like Exceedance, Rakshak Foundation, Wipro, Capgemini etc.
Our Corporate Partners

<table>
<thead>
<tr>
<th>Accenture Digital</th>
<th>Amazon</th>
<th>Amway</th>
<th>EDNEW Let’s ReThink Education.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bharat Petroleum</td>
<td>Brillio</td>
<td>Capgemini</td>
<td>Cummins</td>
</tr>
<tr>
<td>Dr Lal PathLabs</td>
<td>DROEGE GROUP</td>
<td>EY</td>
<td>FinIQ The Financial Engineering Company</td>
</tr>
<tr>
<td>Google</td>
<td>Henkel</td>
<td>HITLAB</td>
<td>HP</td>
</tr>
<tr>
<td>IBM</td>
<td>JSW</td>
<td>KPMG</td>
<td>LG</td>
</tr>
<tr>
<td>MAERSK</td>
<td>MAERSK LINE</td>
<td>Medtronic</td>
<td>RAKSHAK FOUNDATION</td>
</tr>
<tr>
<td>Reckitt Benckiser</td>
<td>ROYAL ENFIELD</td>
<td>Rockwell Automation</td>
<td>Shell</td>
</tr>
<tr>
<td>Makro</td>
<td>Sutherland</td>
<td>Synergy Consulting</td>
<td>Texas Instruments</td>
</tr>
<tr>
<td>Value Labs</td>
<td>Walmart</td>
<td>Wipro</td>
<td>XCEEDANCE</td>
</tr>
</tbody>
</table>
An investment in knowledge pays the best interest
Message From Placement Committee

We would like to express our heartfelt gratitude to the Head of the Department, the Faculty Placement Coordinator and the entire faculty at DMS for their constant support, encouragement and guidance throughout our endeavours. We also beholden our alumni community for their continuous motivation and encouragement through our corporate relations sessions. Such events gave the students some valuable insights about the industry. Most importantly, we would like to thank the industry for their unwavering support through recruitments at DMS and we look forward to strengthen these associations in the future.

Anuj Talwar
9953939734

Ankit Sharma
9881907592

Hareesh Aluri
7893089911

Harshit Singh
9691997617

Himanshu Bansal
9041150624

Manav Garg
9597365131

Mayank Jain
9566196342

Prashanth
7358448190

Ruchit Patel
9638828131

Vikram Gosain
9818941927

CORPORATE RELATIONS & PLACEMENT TEAM
Batch 2018-20

Department of Management Studies
IV Floor, Vishwakarma Bhavan
IIT Delhi, Hauz Khas
New Delhi - 110 016

corporate.relations@dmsiitd.org
placements@dmsiitd.org