The Department of Management Studies, IIT Delhi takes great pride in nurturing some of the country’s best and brightest executives. The department has been delivering comprehensive education to ambitious future managers since its inception. The curriculum, which includes state-of-the-art management courses, dual specialisations, lecture series from global business leaders, live projects and foreign exchange programs, provides students with a forum to excel in the areas of their interest.

No wonder DMS IIT Delhi has been consistently ranked as one of India’s best B-schools, which is also reflected in the Final Placement statistics of this year. A range of recruiters put their confidence in our college and recognized the talent of our students. The unwavering support provided by our esteemed alumni base to their alma mater, and the continued confidence shown by our frequent recruiters, has propelled our institute to achieve stellar heights.

Being an integral part of a world class institution, that is, IIT Delhi, our students have the access to excellent facilities, globally renowned pedagogy and an excellent opportunity to connect with the nation’s and the world’s best corporate and entrepreneurial minds in the path towards successful careers.

We are delighted to announce the successful conclusion of Final Placements for the MBA Class of 2019-21. This placement season saw corporate recruiters from all domains such as Sales & Marketing, IT/ITES, Consulting, Operations & Supply Chain, Finance & HR, participating and offering new and varied profiles.

We would like to thank our regular recruiters such as Reckitt, Accenture, Texas Instruments, Rockwell Automation, Wipro, ICICI, Synergy Consulting, Axtria among others, who continued their strong relationship with us by offering challenging roles to students across all verticals. We are also grateful to our new recruiters namely, Paytm, Hero, Maruti, and many more, who aligned their hiring cycles with our placement drive as a show of trust in DMS IIT Delhi’s management programme and student quality.

Finally, I would like to appreciate the work and determination of the Student Placement Committee towards making the placement season a grand success. Even as the industry experienced significant disruptions in the hiring processes due to the ongoing pandemic, DMS IIT Delhi achieved 100% placements, owing the success to our strong partnerships with various corporate leaders & our esteemed alumni.

With this, we look forward to strengthening our corporate relations for years to come and hope to continue matching the requirements of the industry with emerging leaders from DMS IIT Delhi.
BATCH PROFILE

Average Work Experience

25 Months Experienced Students

 Experienced to Fresher Ratio

- 70% Experienced
- 30% Fresher

Previous Work Experience Diversity

- >36 months: 16.0%
- 0-12 months: 41.5%
- 13-24 months: 25.0%
- 25-36 months: 17.5%

Educational Background

- Electronics & Communication Engineering, Electronics & Instrumentation Engineering: 25.6%
- Mechanical Engineering, Industrial & Production Engineering: 23.6%
- Computer Science & Engineering, Information Technology: 20.7%
- BBA, B. Com: 12.1%
- Electrical Engineering, Electrical & Electronics Engineering: 7.5%
- Chemical Engineering: 3.6%
- Metallurgical & Materials Engineering, Mining Engineering: 2.5%
- Civil Engineering: 2.4%
- Applied Petroleum Engineering: 1%
- Aerospace Engineering: 1%
**Average CAT Percentile**

- Freshers: 99.04% ile
- Overall: 98% ile

**Students from Tier I Colleges**

- 13% IITs/NITs/SRCC

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**Certifications Pursued**

- CFA Institute
- Lean Six Sigma
- AWS
- Kotler
- Python
- Google Analytics Certified Professional

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**Previous Work Experience of Students**

- Accenture
- Ashok Leyland
- Capgemini
- CenturyLink
- EXL
- EY
- HCL
- IBM
- Infosys
- LT
- Mahindra
- Nokia
- Oracle
- OYO
- PTC
- Punjab & Sind Bank
- Reliance Industries Limited
- Sapient
- Siemens
- Standard Chartered
- State Bank of India
- Tata Consultancy Services
- The Times Group
- Wipro
- ZS
PLACEMENT STATISTICS

100% placement

18.5 L
Average CTC

16.2 L
Median CTC

33.8 L
Highest CTC

Previous Industry Experience

- 48% Information Technology
- 25% Sales/Marketing
- 12% Operations
- 7% Consulting
- 8% Engineering

18.5 L
Average CTC

16.2 L
Median CTC

33.8 L
Highest CTC

Final Placement Report 2019-21 | DMS, IIT Delhi
PLACEMENT OVERVIEW

Sales & Marketing domain emerged as the most favoured choice of students, with 29.7% of the batch receiving offers for roles such as Product Manager, B2B Sales Consultant, Marketing Management Trainee, Sales Management Trainee, Business Analyst and Business Development, etc., at industry players like Rockwell Automation, Texas Instruments, ICICI, Maruti, IndiaMart, Medtronic, Hero MotoCorp, among others.

IT, Analytics and Consulting was the second most favoured domain in which students received full-time offers. Some of the regular and new recruiters in this domain were Accenture, Capgemini, Paytm, ZS Associates, Axtria, Wipro, Hero FinCorp, Loyalty Juggernaut etc., offering coveted profiles such as Consultant, Data Analyst, Product Specialist, Business Consultant, Business Analytics, Presales Consultant.

Supply Chain and Operations domain saw recruiters like Reckitt, Amway, Indegene, Hero, Wipro, Ultratech, DS Group, MTR Foods, Nilkamal, IFFCO, etc. offering roles such as Supply Chain Management Trainee, Program Manager, Quality and Process Excellence, Operations Strategy, etc. to the students.

Finance domain was not far behind the other domains in terms of student’s preference. Students received offers from industry giants like Synergy Consulting, BNY Mellon, Blackrock, Sutherland, PFC, IFFCO, Elenjical Solutions, etc. for challenging profiles such as Project Financial Consulting, Financial Planning and Analysis, Financial Services Consulting, Wealth Management, Finance Associate, Finance Manager.

The Human Resource domain saw 5.0% of the batch receiving offers for roles like Human Resource Management Trainee, HR Analyst, etc. in well established companies like Tresvista, Iris Software, among others.

Final Placement Report 2019-21 | DMS, IIT Delhi
OUR CORPORATE PARTNERS

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We would like to express our heartfelt gratitude to the Head of the Department, Faculty Placement Coordinator and the entire DMS fraternity for their constant support, encouragement and guidance throughout our endeavours. We also beholden our alumni community for its continuous motivation and endearment towards its alma mater. We are extremely grateful to the corporate leaders for their dedicated participation in our corporate relations’ sessions and for educating the students with valuable industry insights. Most importantly, we would like to thank the industry for its unwavering support through placements at DMS, and we look forward to strengthening these associations in the future. We wish the students the very best for their upcoming endeavours.