The Department of Management Studies, IIT Delhi takes great pride in nurturing some of the country’s best and brightest executives. Since its inception, the department has delivered comprehensive quality education to ambitious future managers. The curriculum, which includes state-of-the-art management courses, dual specializations, lecture series from global business leaders, live projects, and global field study, provides students with a forum to excel in the areas of their business interest. DMS, IIT Delhi has been consistently ranked as one of India’s best business-schools, which is reflected in the Summer Placement statistics of the last placement season. A wide range of world-renowned recruiters have put their confidence in the department and have recognized the talent of our students. The unwavering support provided by our esteemed alumni base to their alma mater and the continued trust shown by our corporate partners have propelled the department to achieve stellar heights.

IIT Delhi’s MBA Class of 2022-24 has successfully completed its Summer Placements, with recruiters from various verticals offering diverse profiles in sales, marketing, IT/ITES, Strategy, consulting, operations, supply chain, finance, HR, and general management. The college expressed gratitude to its regular recruiters who maintained their strong relationship, including Reckitt, Bain & Company, McKinsey & Company, Optum, GE Healthcare, Synergy Consulting, Medtronic, Tata Consumer Products, among others. The college also appreciated new recruiters such as P&G, Diageo, Morgan Stanley, among others, for trusting and aligning their hiring cycles with their placement drive. The national and international rankings as a B-School continue to attract the best students and recruiters. We achieved 100% placements; thanks to the strong relationship we have nurtured with our corporate stakeholders.

The successful completion of the Summer Placements for the MBA Class of 2022-24 demonstrates our ability to attract top talent from the country. Two-thirds (67%) of our MBA students have done their undergraduate studies from IITs/ NITs/SRCC, and three-fourths (77%) of our MBA cohort had prior work experience. As a result, the cohort secured an average stipend of 2.63 Lacs for the two-month internship. The hard work and dedication of the Student Placement Committee ensured that our students had opportunities across various domains, such as Sales & Marketing, IT & Analytics, Strategy & Consulting, Operations & Supply Chain, Finance, HR & General Management. This is possible due to our world-class faculty who teaches evidence-based and research-backed management practices through a rigorous curriculum. DMS’s strategic location (Delhi and IIT-Delhi) enables students to develop a holistic perspective due to close interactions with Nobel laureates, public administrators, and corporate leaders.

On behalf of the Corporate Relations and Placement Committee of the Department of Management Studies, IIT Delhi, I am happy to see our students get great opportunities in internships to hone their skills and knowledge. Our Student Corporate Relations and Placement Committee, under guidance of the Sr Faculty Member from the Corporate Relations Team, worked hard to get 100% placement in reputed organizations. The batch of 2022-2024 achieved an average stipend of INR 2.63 lakhs for the students, with the highest stipend crossing INR 4 lakhs.

The wide range of recruiters, including legacy and new partners, reflects the corporate world’s confidence in our program and students. We are further thankful for the support and trust of our alumni and corporate partners. All these aspects further re-enforce our recognition as 4th Top Indian Business School in India in NIRF (National Institute Ranking Framework), the government approved ranking framework recognized by Ministry of Human Resource Development and Ministry of Education.

Good internships lead to good placements for students and we are looking forward to an amazing placement season for the batch of 2022-2024.
Batch Profile

Gender Diversity

- **25%** Females
- **75%** Males

Previous Work Experience Diversity

- 0-12 months: 45%
- 13-24 months: 20%
- 25-36 months: 26%
- >36 months: 9%

Average Work Experience

- **22 Months** (Overall)
- **29 Months** (Experienced Students)

Experienced to Fresher Ratio

- 77%
- 23%

Educational Background

- **5.5%** B. Com, B.Sc & M.Sc.
- **13.2%** Chemical Engineering
- **15.4%** Civil Engineering
- **10%** Computer Science & Engineering, Information Technology, Mathematics & Computing
- **14.3%** Electrical Engineering, Electrical & Electronics Engineering
- **15.4%** Electronics & Communication Engineering, Electronics & Instrumentation Engineering, Electronics Engineering
- **18.5%** Mechanical Engineering, Mechanical & Automation Engineering, Industrial & Production Engineering
- **4.4%** Metallurgical & Materials Engineering, Mining Engineering, Mining & Machinery Engineering
- **3.3%** Ocean Engineering and Naval Architecture, Biotechnology, Textile
Certifications Pursued

Students from Tier 1 Colleges

| IITs/NITs/SRCC | 67% |

Average CAT Percentile*

<table>
<thead>
<tr>
<th>Freshers</th>
<th>98.71 %ile</th>
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<tbody>
<tr>
<td>Overall</td>
<td>97.73 %ile</td>
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</table>

*95%ile and above considered

Previous Work Experience of Students
Placement Statistics

- 2.63L Average Stipend
- 2.70L Median Stipend
- 3.07L Average Stipend of Female Students
- 4.04L Highest Stipend

* All Stipend figures are for 2 months

Previous Industry Experience

- 30% Information Technology
- 31% Supply Chain and Operations
- 6% BFSI
- 9% Consulting and Services
- 9% Sales & Marketing
- 15% Others

100% Placements

Summer Placement Report 2022-2024 | DMS, IIT Delhi
Placement Overview

Sales & Marketing
Sales & Marketing domain emerged as the most favored choice of students, with 23.1% of the batch opting for roles such as Product Management Intern, Technical Sales Associate, Customer Engineer Intern, Market Research Intern, Business Development Intern, etc., at industry players like Google, Himalaya, Optum, Tata Consumer Products, Puma, Medtronic, Lubrizol, Texas Instruments, ICICI Bank, Halma among others.

Supply Chain & Operations
Supply Chain and Operations domain saw recruiters like Flipkart, Reckitt, Tata Consumer Products, Amway, P&G, UltraTech, Johnson & Johnson, Diageo, Delhivery, Titan, Medtronic etc., offering roles such as Operations Program Manager, Supply Chain Intern, Logistics Summer Intern, Manufacturing Summer Intern and Quality & Process Excellence Intern to the students.

IT & Analytics
IT & Analytics saw participation from industry giants like Accenture AI, Capgemini, Dr. Reddy’s Laboratories, Morgan Stanley, Axtia, Tiger Analytics, Diageo, Wiz Freight etc., with roles offered to students such as Digital Technology Intern, ML/AI & Business Intern, Business Analyst Intern, Project Management CoE & Analytics Intern and Data Analyst Intern.

Strategy & Consulting
Strategy & Consulting was the fourth most favored domain in which students received internship offers. Some of the regular and new recruiters in this domain were Bain & Company, McKinsey & Company, Capgemini etc., offering coveted profiles such as Summer Associate Consultant, Capabilities & Insights Intern, Strategy Intern and Management Consultant Intern.

Finance
Finance domain was not far behind the other domains in terms of students preference. Students received offers from Industry giants like Synergy Consulting, GE Healthcare, Tresvista, 8X Ventures etc., for challenging profiles such as Financial Consulting Summer Associate, Merger and Acquisition, Financial Management Intern, Investment Analyst and Financial Advisor.
Our Corporate Partners

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<tr>
<th>Accenture</th>
<th>Adani</th>
<th>Amway</th>
<th>Apollo Tyres LTD</th>
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<tr>
<td>Axiara</td>
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We appreciate the perseverance and efforts of the corporate leaders for showing active engagement in our corporate relations’ sessions and for imparting significant industry knowledge to the students, which have further resulted in the progression of the Institute in all areas. We look forward to strengthening these relations in the future and wish the students all the very best of luck in their future pursuits.

Placement Committee Message

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