The Department of Management Studies, IIT Delhi takes great pride in nurturing some of the country’s best and brightest executives. Since its inception, the department has delivered comprehensive quality education to ambitious future managers. The curriculum, which includes state-of-the-art management courses, dual specializations, lecture series from global business leaders, live projects, and global field study, provides students with a forum to excel in the areas of their business interests. DMS, IIT Delhi has been consistently ranked as one of India’s best business schools, which is reflected in the Final Placement statistics of this year. A wide range of world-renowned recruiters have put their confidence in the department and have recognized the talent of our students. The unwavering support provided by our esteemed alumni base to their alma mater and the continued trust shown by our corporate partners has propelled the department to achieve stellar heights. Being an integral part of IIT Delhi, a world-class institution, our students have access to outstanding facilities, globally renowned pedagogy, and excellent opportunities to connect with the nation’s and the world’s best corporate and entrepreneurial minds on their path toward successful careers.

Head of Department
Prof. Mahim Sagar

IIT Delhi’s MBA Class of 2021-23 has successfully completed its Final Placements with recruiters from various verticals offering diverse profiles in Sales, Marketing, IT/ITES, Strategy, Consulting, Operations, Supply Chain, Finance, HR, and General Management.

The college expresses gratitude to its regular recruiters who maintained their strong relationships, including Bain & Company, BlackRock, McKinsey & Company, Amazon, Tata Consumer Products, among others. The college also appreciates new recruiters such as Diageo, Yes Bank, Jubilant Foodworks, Adani, among others, for trusting and aligning their hiring cycles with their placement drive.

The national and international rankings as a B-School continue to attract the best students and recruiters. We achieved 100% placements, thanks to the strong relationships we have nurtured with our corporate stakeholders.

Chair – Corporate Relations
Prof. Arpan Kar

The successful completion of the Final Placements for the MBA Class of 2021-23 demonstrates our ability to attract top talent from the country. Fifty-eight percent of our MBA students from this batch had completed their undergraduate studies at IITs/NITs/SRCC, and three-fourths (75%) of our MBA cohort had prior work experience. As a result, the cohort secured an average package of 25.82 LPA. This was made possible by our world-class faculty, who teach evidence-based and research-backed management practices through a rigorous curriculum.

The hard work and dedication of the Student Placement Committee ensured that our students had opportunities across various domains, such as Sales & Marketing, IT & Analytics, Strategy & Consulting, Operations & Supply Chain, Finance, HR & General Management. DMS’s strategic location (Delhi and IIT-Delhi) enabled students to develop a holistic perspective through close interactions with Nobel laureates, public administrators, and corporate leaders.

Co-Chair – Corporate Relations
Prof. Vivek G Nair

It gives us great pleasure to share that our MBA students have been consistently getting placed in reputed and professional organizations, thereby building the brand and reputation of our department. Our Student Placement Committee, under guidance of the Faculty Members leading the Corporate Affairs Team, worked hard to get 100% placement for our students in leading, world class organizations. The MBA students batch of 2021-2023 got offers of an average salary package of INR 25.82 LPA, with the highest salary package crossing INR 41 LPA.

The wide range of recruiters at the Department of Management Studies’ campus, including legacy and new corporate partners, reflects the industry’s confidence in our program and students. We are further thankful for the support and trust of our alumni and senior industry leaders who continue to interact with, guide and mentor our students to enable them to be more industry ready. All these aspects have been responsible for our management department to be ranked within the Top 5 Indian Business Schools in India in both National Institute Ranking Framework (NIRF, under Ministry of Education) and Quacquarelli Symonds (QS) Ranking from 2020 consistently.

We look forward to creating higher impact in our ecosystems and strengthen our relationship with our corporate partners in the years ahead.

General Manager – Corporate Relations
Ms. Sangeeta Sumbly
**Batch Profile**

**Gender Diversity**
- 66% Males
- 34% Females

**Experience Diversity**
- 25% Freshers
- 75% Experienced

**Average Work Experience**
- 23 Months Overall
- 31 Months Experienced Students

**Previous Work Experience**
- 27% 25-36 months
- 34% 0-12 months
- 22% >36 months
- 17% 13-24 months

**Educational Background**
- Aerospace & Architecture: 1.6%
- B. Com, B.Sc & M.Sc.: 6.4%
- Biotechnology & Textile: 2.4%
- Chemical Engineering: 5.6%
- Civil Engineering: 8.0%
- Computer Science & Engineering, Information Technology, Mathematics & Computing: 17.6%
- Electrical Engineering, Electrical & Electronics Engineering: 8.8%
- Electronics & Communication Engineering, Electronics & Instrumentation Engineering, Electronics Engineering: 16.0%
- Mechanical Engineering, Mechanical & Automation Engineering, Industrial & Production Engineering: 28.8%
- Metallurgical & Materials Engineering, Mining Engineering, Mining & Machinery Engineering: 4.8%
Students from Tier 1 Colleges
IITs/NITs/SRCC: 58.0%

Previous Work Experience of Students

Certifications Pursued

Average CAT Percentile*

98.6 %ile
Freshers

97.6 %ile
Overall

*95%ile and above considered

Companies listed:
- adani
- amadeus
- amazon
- ATKINS
- BAJAJ
- BLACKBUCK
- BOSCH
- Cognizant
- DELHIVERY
- EXL
- fiserv.
- Flipkart
- Futures First
- Goafly agrovet
- Hero
- JINDAL STAINLESS
- Jio
- KPMG
- L&T Construction
- Mahindra
- MARUTI SUZUKI
- MRF
- Mu Sigma
- PharmaACE
- pwc
- Qualcomm
- Reliance Industries Limited
- RPG
- Syndicate Bank
- TCS
- Tata
- TATA STEEL
- Tech Mahindra
- TRIDENT GROUP
- vedanta
- ZS
Placement Statistics

41.13 L
Highest CTC Offered

25.82 L
Mean CTC Offered

24.01 L
Mean CTC Offered to Freshers

24.45 L
Median CTC Offered

100% Placements

All figures are on per annum basis.
Placement Overview

IT & Analytics
IT & Analytics domain saw students with diverse full-time offers in coveted profiles, such as Data Analyst, IT Leadership, Product Specialist, Business Analyst, Marketing Analyst, etc. Some of the regular and new recruiters in this domain are EXL Service, Wipro, Accenture, Capgemini, Paytm, Jio Saavn, Media.Net, Axtria, Merilitics, Mphasis, Diageo, Yum! Brands, Hexaware Technologies, Factspan Analytics, IDFC, etc.

Sales & Marketing
Sales & Marketing domain emerged as the second most favored choice of students, with 22.1% of the batch receiving offers for roles such as Product Manager, B2B Sales Consultant, Marketing Management Trainee, Sales Management Trainee, Business Analyst and Business Development, etc., at industry players like Texas Instruments, ICICI Bank, Tata Consumer Products, JSPL, GAIL, People Interactive, IBM, Yes Bank, Indegene, Optum, Publicis Sapient among others.

Strategy & Consulting
Strategy & Consulting was the third most favored domain in which students received final placement offers. Some of the regular and new recruiters in this domain were Bain & Company, McKinsey & Company, Accenture Strategy & Consulting, Alvarez & Marsal, Acuvon Consulting, Axtria, Inmorphis, Publicis Sapient, Deloitte, Infosys Consulting, PwC, Redseer Consulting etc., offering coveted profiles such as Associate Consultant, Capabilities & Insights Consultant, Cybersecurity Management Consultant, Strategy and Management Consultant, Business Consultant, Pre-sales consultant among others.

Finance
Finance domain was not far behind the other domains in terms of student preference. Students received offers from industry giants like Barclays, BlackRock, Yes Bank, Anand Rathi Financial Services, Tresvista, Power Finance Corporation, Maybank, etc. for challenging profiles, such as Financial Services Consulting, Wealth Management, Finance Associate, Finance Manager, Portfolio Monitoring among others.

Supply Chain and Operations
Supply Chain and Operations saw recruiters like Amazon, Tata Consumer Products, JSPL, Whirlpool, Jubilant Foodworks Ltd., MTR, _VOIS, Yum! Brands etc. offering roles such as Supply Chain Management Trainee, Program Manager, Quality and Process Excellence, Operations Strategy, etc. to the students.

General Management and Human Resources
General Management and HR domain saw 10.7% of the batch opting for roles like General Management Trainee, Employee Experience Management, Human Resource Management, etc. in companies like Adani Group, Bombay Shaving Company, JSPL, JSW, Landmark Group, etc.
Our Corporate Partners

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<td>Texas INSTRUMENTS</td>
<td>TresVista Catalyzing Your Impact</td>
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<td>YES BANK</td>
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Placement Committee

We would like to express our heartfelt gratitude to the Head of the Department, Faculty Placement Coordinator and the entire DMS fraternity for their constant support, encouragement and guidance throughout our endeavours. We are also beholden to our alumni community for its continuous motivation and endearment towards its alma mater.

We are extremely grateful to the corporate leaders for their dedicated participation in our corporate relations’ sessions and for educating the students with valuable industry insights. Most importantly, we would like to thank the industry for its unwavering support through placements at DMS, and we look forward to strengthening these associations in the future. We wish the students very best for their upcoming endeavours.

Shriansh Srivastava
Coordinator

Aryaman Singh
Treasurer

Aditya Parihar
Executive Member

Ayyalasomayajula Akhil
Executive Member

G Shranith Krishna Rao
Executive Member

Jaspreet Kaur
Executive Member

Prasoon Parihar
Executive Member

Rahul Awtans
Executive Member

Sanyam Arora
Executive Member

Sanyam Chugh
Executive Member

Surbhi Pareek
Executive Member

Vidushee
Executive Member