We are glad to announce the closure of placements for the class of **2015-17** accomplishing 100% placements for the batch yet again. The flavour of excellence in this year’s final placements has been a reflection of the timeless ties and support of our alumni and corporate partners.

Hallmarked by the presence of industry juggernauts in **Reckitt Benckiser, Google, GE, Pernord Ricard, Amazon, Louis Dreyfus, GSK, Crisil, Bosch, Total Oil and Gas, HPCL, IOCL, Dell, National Instruments, Bank of America, Deloitte** and the like; the placement season at DMS has reinstated its position in the upper echelon of the premier B-schools in the country.

We would like to acknowledge the contribution of some of our distinguished alumni who have exemplified generosity & loyalty to the institute through continuing concern and support for students as well as the general well-being and future excellence of the institution.

- **Mr. Marut Setia**, Director-Education & Skill Development, General Electric
- **Ms. Annapurna Vishwanathan**, IT Transformation Leader, General Electric
- **Mr. Sudipto Ghosh**, Executive Director, Service & Support, Lenovo India
- **Mr. Anand Rohatgi**, SVP, Synergy Consulting
- **Mr. Amit Gossain**, Managing Director, Kone

The **IIT Delhi - DMS** family extends gratitude to all its eminent alumni who constantly strive to elevate the DMS brand and further its recognition in the industry as a touchstone of techno-managerial excellence.
MESSAGE BOARD

Prof. M. P. Gupta  
HOD

The Department of Management Studies has always produced some of the best managers of the country and this trend continued this year as well. A strong focus on the all round development of an individual, with industry connect and research at its core has been the main propeller of success for the students of this institution. Being a part of the IIT system, the students have always enjoyed a close connect with the latest developments in the industry which has helped our students in always staying ahead of the curve. The collaborative environment offered by IIT Delhi has helped our students to implement a number of ideas on the ground under the guidance of the esteemed faculty and the alumni of the campus. The industry thus has always been appreciative of the talent pool offered by the Department and this translated into an exemplary placement season across domains this year.

Thus on behalf of the department and the student fraternity I would like to thank all the recruiters and the alumni who have shown their confidence in the students and the department. I’m sure it would be a symbiotic and mutually fulfilling relationship for both.

Dr. Sanjay Dhir  
Placement Coordinator

With immense pleasure I would like to announce the successful completion of yet another year of placements for our students. The students bagged stellar profiles across sectors. Sales and Marketing, as well as Consulting, Analytics & Strategy were the most popular roles among the students and companies offered niche roles in these areas. Operations and IT/ITES were two other areas where the department saw a lot of traction.

The students have held the banner of the Department of Management Studies-IIT Delhi high and this was evident in the packages as well as the profiles offered at the campus. The vast variety of profiles offered to the students speaks well about the quality of the batch as well as the industry’s appreciation for the same.

I am thankful to the industry as well as our alumni for the confidence that they have shown in our students. I would like to congratulate our students as well as the placements committee for the results that they have achieved this year. It is because of their efforts that we have kept the flag of DMS-IIT Delhi flying high.
DEMOGRAPHIC CLASS OF 2015-17

**Male : Female**
- Male: 70%
- Female: 30%

**Experienced : Freshers**
- Experienced: 62%
- Freshers: 38%

**Educational Background**
- CS/IT: 41%
- Electrical: 23%
- Electronics: 14%
- Mechanical: 7%
- Non Engg: 11%
- Others: 4%

**Experience in Years**
- 0-1 Years: 42%
- 1-2 Years: 28%
- 2-3 Years: 18%
- 3+ Years: 11%

**Summer Internship Domains**
- Operations: 24%
- Sales & Marketing: 22%
- Consulting, Analytics & Strategy: 22%
- Finance: 17%
- Information Management: 17%
Placement Statistics

100% Placement
Students Participating = 46
Number of offers = 53

Leadership Roles = 15%
First Time Recruiters = 22
PPO / PPI Offered = 43%

31% Sales & Marketing
Officer Marketing
Pre-Sales Consultant
Sales Consultant
Sales Engineer
Sales Specialist

28% Consulting, IT & Analytics
BI Senior Analyst
Business Analyst
Consultant
DTLP
TAS Analyst

22% Finance & General Management
Consultant
FLP- EHSS
FMP
Senior Analyst
Young Leaders Program

19% OPERATIONS
Assistant Manager
Executive- Operations
Executive- Supply Chain
Management Trainee
Program Manager

27.07 lpa Highest Accepted Domestic Salary

Average Salary Offered 16.21 lpa

20.01 lpa Average (Top 25%) Salary Offered

Lowest Salary Offered 8.0 lpa
MAJOR PARTICIPANTS

MESSAGE FROM
CORPORATE RELATIONS & PLACEMENT TEAM

"We express our sincere gratitude to the Head of the Department, Faculty Placement Coordinator and all the faculty at DMS, IIT Delhi for their persistent support, guidance and inspiration. We are also beholden to our alumni community for their continuous support through talks, guidance sessions and corporate engagements. Such events really helped the students gain deep insights about the industry. Most importantly we would like to thank the industry for their unceasing interest in recruitment at DMS and we look forward to strengthen these associations in the future."

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